

# COMPANY CAPABILITES

The Cheroenhaka (Nottoway) Indian Tribe proudly operates C(N)E, a distinguished tribally-owned enterprise, dedicated to providing exceptional construction, infrastructure, information technology, and professional services to the federal government.

## CREDENTIALS

SBA TRIBAL 8(a)

HUBZONE CERTIFIED

MINORITY BUSINESS  
ENTERPRISE MBE)

SMALL DISADVANTAGED  
BUSINESS (SDB)

## CORE OFFERINGS



### IT Infrastructure

Delivering extensive expertise to provide both government & commercial entities critical digital infrastructure solutions, support, and comprehensive professional services.

- Systems Integration
- Critical Infrastructure Protection
- Professional Services



### Construction

Specializing in construction, design-build, and renovations, we deliver outstanding outcomes and steadfast client satisfaction, overseeing all facets of contract management and construction.

- Historical Renovation
- Secure Facilities
- Interior/Exterior Renovation
- MEP Upgrades
- Roof Replacement



### Professional Services

Our services range from the low-end to high-end of the spectrum & our professionals are highly trained with extensive knowledge of federal challenges & consistently exceed the government mission.

- Program & Project Management
- Asset Protection
- Administrative & Professional Services



### C(N)E Digital

Scalable & stress-free IT solutions that optimize operations & information security

- Cyber Security
- Information Security
- Digital Platforms

## KEY CLIENTS

DEPT OF JUSTICE (DOJ)  
DEPT OF DEFENSE (DOD)  
UNITES STATES AIR FORCE (USAF)  
DEPT OF HOMELAND SECURITY (DHS)

## Ready to work together?

**CHIEF WALT "RED HAWK" BROWN | C(N)E CEO & President**  
wdbrowniii@cncenterprise.net | (757) 354-6839

**JAE KANG | C(N)E Executive Vice President**  
info@cncenterprise.net | (703) 996-9101

## Award Process

Qualified Native American Tribal 8(a) businesses can be awarded sole-source contracts up to \$100M for DoD & up to \$25M for federal & civilian agencies, without J&A, per the revision of Section 811 of the NDAA.

- 1 PROGRAM OFFICE**
  - Establish Requirement
  - Prepare SOW & Procurement Request
  - Identify 8(a) Firm - Market Research
- 2 BUDGET OFFICER**
  - Authorizes Funding
- 3 CONTRACTING OFFICER**
  - Identifies 8(a) Firm as the most capable
  - Offers the requirement to the SBA for the 8(a) Firm
- 4 SBA**
  - Accepts requirements on behalf of the 8(a) Firm
  - Authorizes agency to conduct negotiations with 8(a) Firm
- 5 CONTRACTING OFFICER**
  - Issues RFP to the 8(a) firm
- 6 8(a) FIRM**
  - Submits technical and cost proposal to the Contracting Officer in response to the RFP
- 7 CONTRACTING OFFICER**
  - Performs technical and price analysis
- 8 8(a) FIRM**
  - Negotiates final price and deliverables with the Contracting Officer
- 9 CONTRACTING AWARD**
  - Contracting Officer assembles contract and forwards to SBA
  - Government Agency, SBA and 8(a) Firm executes contract

## Sole Source Set-Aside Contract Value Authority

### **FAR 19.805 – 1(b)(2) Sole Source 8(a)**

Where an acquisition exceeds the competitive threshold (\$4.5M), the SBA may accept the requirement for a sole source 8(a) award if the SBA accepts the requirement on behalf of a concern owned by an Indian tribe or Alaska Native Corporation.

## Past Performance FAR

### **FAR 15.305(2)(iii)**

Past Performance information is one indicator of an offeror's ability to perform the contract successfully. The solicitation provides offerors an opportunity to identify past or current contracts relevant to the requirement & evaluate problems encountered on the identified contracts and the offeror's corrective actions.

## SBA Business Opportunity Specialist

### **KENIA MONTAÑO**

U.S. Small Business Administration  
Virginia-Richmond District Office

[Kenia.Montano@sba.gov](mailto:Kenia.Montano@sba.gov)

C. (804) 393-0260

T. (804) 253-9087

Offer letters can be emailed to:

[rdofferletters@sba.gov](mailto:rdofferletters@sba.gov)

## Our Vision

Our commitment to excellence, safety, innovation, and sustainability drives our vision to be the most trusted partner for our clients. Our core values, outstanding customer service, and strategic focus on satisfaction enable us to employ top talent and industry partners who excel in meeting client needs.

## Past Performances

### Legal Support Services – Department of Justice (DoJ)

Provide services and support to a DoJ Agency's Financial Litigation Unit (FLU) responsible for enforcing and collecting all debts owed to the United States in its respective district. The mission of the FLU is to maximize recovery of all debts in the most cost-effective manner and in accordance with the laws of the United States. The FLU at present consists of an attorney, supervisor, paralegals, and collection agents. Debts due the United States may be from cases referred from federal civil client agencies, judgments wherein federal agencies, private corporations and/or individuals are awarded restitution, fines, special assessments, penalties, and costs.

### Communications Security Support Services (COMSEC) – Department of Justice (DoJ)

Provide a highly qualified COMSEC Operations Team to maintain COMSEC material for all classified communications systems and tiers of support associated with the Key Management Infrastructure Management Client, COMSEC management, COMSEC equipment implementation, COMSEC Accountability and Reporting, and COMSEC Property & Management Support for a DoJ Agency.

### LAN Managed Services - Department of Homeland Security (DHS)

LAN closet, equipment, system and infrastructure redesign, upgrade, and configuration across 17 DHS buildings in the NCR and 58 DHS Fusion Centers (CONUS and OCONUS), including power and cooling, inside and outside backbone and horizontal cable plant, CATV, IPTV, distributed antenna systems (DAS) and audiovisual systems supporting more than 3500 active LAN users in both classified and unclassified spaces.

### USDA Blanket Purchase Agreement BPA

Since 1984, the USDA has the responsibility of managing, operating, maintaining, repairing, improving, and securing 4500 buildings throughout the National Capital Region and the U.S. that services more than 100,000 users. This includes their 14-acre Headquarters Complex campus with two buildings consisting of approximately 2.5 million square feet, the 350,000 square-foot USDA-owned George Washington Carver Center (GWCC), the Office of Operations (OO) Material Management Service Center, the three-building 400,000 square foot Patriots Plaza II complex, the 180,000 square foot Sidney R. Yates Building and several other facilities throughout the U.S. A key part of these responsibilities included complying with Secretary of the USDA's One Neighborhood Initiative to move headquarter employees within a nine (9) month timeframe in a way that enabled users to connect and work in their new physical workspace without needing to reconfigure each port.

### GSA Repair, Alterations, & Construction Indefinite Delivery Indefinite Quantity (IDIQ) Contracts

CNE recently started Option Year 3 for GSA IDIQ #47PF0019D0063 for Construction, Repair and Alterations in Minnesota (MN) and Wisconsin (WI). Since 2008, CNE has successfully performed construction and renovation projects for five GSA Repair, Alterations, & Construction Indefinite Delivery Indefinite Quantity (IDIQ) Contracts, for various locations throughout Illinois, Indiana, Chicagoland, Minnesota, and Wisconsin.

### Stormwater Structure at Browning Elementary School at Westlawn Gardens - Bid Package 4, Milwaukee, WI

CNE performed as prime contractor on a contract with the Housing Authority City of Milwaukee (HACM) to provide a new 1.2M gallon underground storm water trap system to manage storm water for an urban area of 75 acres of a residential and school storm water control area, which required excavation, grading, installation of StormTrap structure, site restoration, and construction of an asphaltic athletic field. CNE performed the work with a very tight schedule and completed the project in two months, which was two weeks ahead of schedule.